

# SIX YEARS' PERFORMANCE

		2016-17	2015-16	2014-15	2013-14	2012-13	2011-12
<b>OPERATING</b>							
Gross Margin	%	13.56	16.29	16.43	13.45	16.31	14.67
Pre Tax Margin	%	2.19	2.37	3.03	0.70	12.86	11.00
Net Margin	%	1.26	1.39	1.56	1.37	11.93	10.05
<b>PERFORMANCE</b>							
Return on Long Term Assets	%	3.63	3.16	3.11	3.01	29.17	17.58
Total Assets Turnover	x	1.63	1.35	1.26	1.30	1.44	1.08
Fixed Assets Turnover	x	2.96	2.37	2.14	2.26	2.52	1.83
Inventory Turnover	Days	50.25	59.13	58.34	52.80	45.36	53.41
Return on Equity	%	0.13	0.14	0.14	0.14	1.93	nm
Return on Capital Employed	%	27.76	36.36	25.86	13.65	48.03	36.36
Retention	%	58.22	100	100	100	100	100
<b>LEVERAGE</b>							
Debt:Equity		68:32	68:32	67:33	71:29	82:18	nm
<b>LIQUIDITY</b>							
Current		0.78	0.75	1.05	1.19	1.33	1.06
Quick		0.42	0.39	0.56	0.70	0.82	0.67
<b>VALUATION</b>							
Earning per share (pre tax)	Rs.	4.59	3.98	4.70	1.06	21.36	13.53
Earning per share (after tax)	Rs.	2.63	2.33	2.42	2.09	19.81	12.36
Breakup value	Rs.	20.04	17.04	17.30	15.23	10.24	(11.21)
Dividend payout - Cash	Rs.	1.10	-	-	-	-	-
Bonus issue	%	-	-	-	-	-	-
Payout ratio - Cash (after tax)	%	41.78	-	-	-	-	-
Price earning ratio	Rs.	18.16	8.65	7.16	5.96	0.82	0.19
Market price to breakup value	Rs.	2.39	1.19	1.00	0.82	1.58	(0.21)
Dividend yield	%	3.28	-	-	-	-	-
Market value per share	Rs.	47.81	20.20	17.30	12.49	16.20	2.36
Market capitalization	Rs. In million	2,434	1,028	881	636	825	120
<b>HISTORICAL TRENDS</b>							
Turnover	Rs. In million	10,656	8,551	7,906	7,772	8,452	6,262
Gross profit	Rs. In million	1,445	1,393	1,299	1,045	1,378	919
Profit/(Loss) before tax	Rs. In million	234	203	239	54	1,087	689
Profit/(Loss) after tax	Rs. In million	134	119	123	107	1,009	629
<b>FINANCIAL POSITION</b>							
Shareholder's funds	Rs. In million	1,020	867	881	775	521	(571)
Property Plant and Equipment	Rs. In million	3,603	3,614	3,694	3,441	3,355	3,413
Current assets	Rs. In million	2,842	2,592	2,326	2,445	2,403	2,243
Current liabilities	Rs. In million	3,648	3,474	2,207	2,047	1,804	2,116
Long term assets	Rs. In million	3,696	3,761	3,951	3,542	3,457	3,580
Long term liabilities	Rs. In million	808	930	2,086	2,396	2,794	3,423